



HIEPHOA AUTOMOTIVE
GROUP JSC



COMPANY PROFILE



Head Office Address : Lot D5D 106, D5 Land Use Rights Auction Project, Tay Ho Ward, Hanoi City

Factory Address : Minh Duc Industrial Park, Thuong Hong Ward, Hung Yen Province

Telephone : + 84 24 3773.1961

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CHAIRMAN'S MESSAGE

As one of the pioneering companies in Vietnam in the research, manufacturing, import, and export of specialized vehicles, Hiep Hoa Automobile Joint Stock Company has always been driven by the mission to safeguard the environment and ensure national safety. We believe that our responsibility is not only to serve society but also to contribute to a greener, safer, and more sustainable future.

From waste collection vehicles to fire trucks and complex rescue equipment, our products have accompanied many essential sectors and communities across the country. With this mission in mind, we have steadily grown into one of the Top 500 Largest Enterprises in Vietnam, while maintaining a firm commitment to long-term investment, continuous innovation, and a relentless pursuit of excellence.

I am not only an entrepreneur—I am also a dreamer. And my dream is shared by countless Vietnamese: a dream of building, protecting, and elevating our nation to stand proudly among the leading countries of the world.

This dream is nurtured by the image of Vietnamese people who work tirelessly—whether tilling the soil, planting trees, or forging ahead in modern industry—always striving to create products and values that meet the highest global standards, fulfilling the nation's needs and aspirations.

It is also a dream reflected in every product that carries our name: a vision that begins in Ca Mau, reaches out across Vietnam, and aspires to extend to the world.

Our dream is not one of grandeur or extravagance, but of perseverance and unity—built by ordinary people who share extraordinary determination. We are committed to creating value not only for our customers and partners but also for our employees, communities, and future generations. In times of economic challenge, this commitment has helped us stay resilient, stand alongside our clients, and continue innovating, ensuring that the dream of a prosperous, peaceful, and sustainable Vietnam lives on.

This is the dream we all carry—the “Vietnamese Dream.”

Chairman

DAO MANH HUNG



INTRODUCTION

COMPANY INFORMATION

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Legal representative:

DAO MANH HUNG - CHAIRMAN

With over 30 years of experience, Hiep Hoa Automobile Joint Stock Company proudly stands as a leading manufacturer and supplier of specialized vehicles and equipment, particularly in the fields of firefighting, rescue, and emergency response. Our company operates the largest specialized vehicle manufacturing plant in Vietnam, covering 56,125 m², equipped with advanced machinery, automated production lines, and supported by a team of experienced engineers, PhD experts, and highly skilled, dedicated employees.

By continuously adopting cutting-edge technologies and driving digital transformation in production, Hiep Hoa ensures the highest product quality, meeting practical operational demands and contributing to the effectiveness of the People's Public Security forces. Notably, in 2007, Hiep Hoa was honored to be ranked among the “Top 500 Largest Enterprises in Vietnam” by Vietnam Report.

BUSINESS AREAS

MANUFACTURING

We specialize in manufacturing, engineering, refurbishment, repair, design, consulting, installation, and after-sales services for specialized vehicles and systems across a wide range of sectors, including urban environment, transportation, construction, rescue, public security, firefighting, and healthcare. Our expertise also extends to hydraulic equipment and road traffic solutions, providing comprehensive, reliable, and sustainable innovations for modern infrastructure and community needs.

TRADING

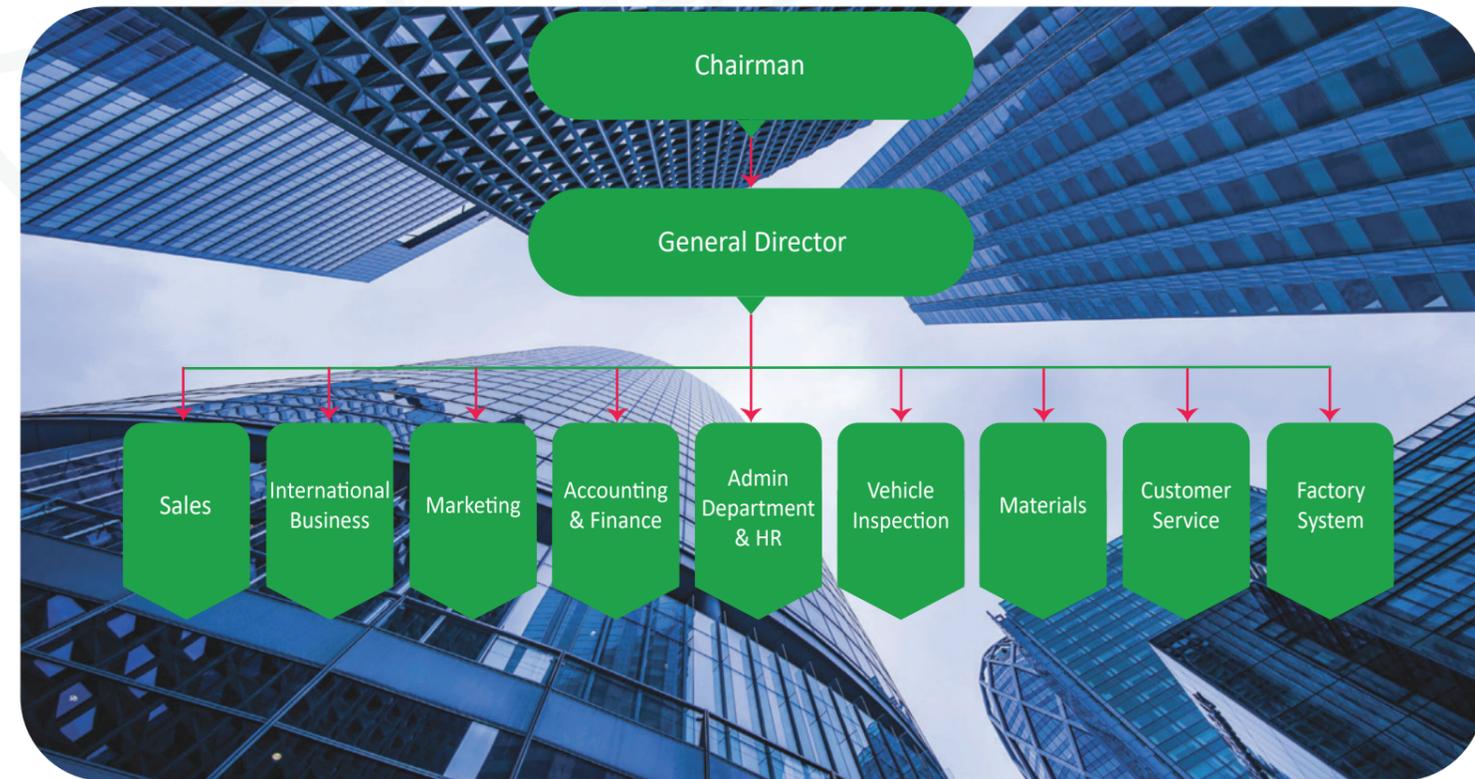
- ▶ Supplying specialized vehicles for sectors including urban environment, transportation, construction, rescue, public security, firefighting, healthcare, and information technology.
- ▶ Providing machinery, equipment, and advanced systems for key sectors such as environmental management, transportation, construction, emergency response, public security, firefighting, healthcare, and information & communications technology.



VISION AND MISSION



ORGANIZATIONAL STRUCTURE



WHAT SETS US APART



DIVERSITY

With over 25 years of research and development, Hiep Hoa has built a comprehensive and diversified product portfolio designed to meet the unique needs of every customer.

COMPETITIVE PRICING

We offer highly competitive pricing — up to 30–50% lower than fully imported vehicles — while maintaining uncompromising quality standards.

RELIABLE AFTER-SALES SOLUTIONS

With a team of dedicated experienced professionals, Hiep Hoa guarantees free maintenance and repair services throughout the entire warranty period — ensuring every product performs at its best.



RELIABILITY

Committed to reliability, Hiep Hoa guarantees timely and reliable delivery, with lead times adjusted according to the specific product category.

TRUSTED REPUTATION

With over 25 years of experience in the market, Hiep Hoa has become a trusted strategic partner of ministries, departments, and enterprises across all 63 provinces in Vietnam.

QUALITY ASSURANCE

To ensure the highest product quality, Hiep Hoa pays close attention to every component and detail, sourcing key parts from leading G7 countries.



Factors contributing to the world-class of Hiephoa Group



MANUFACTURING FACILITIES



MANUFACTURING SITE

Covering an area of 56,125 m², Hiep Hoa owns the largest manufacturing facility for special-purpose vehicles in Vietnam., including:

Factory 1: Production of Environmental Vehicles

Factory 2: Repair & Maintenance Center for Specialized Vehicles

Factory 3: Precision Mechanics & Hydraulic Systems

Factory 4: Central Warehouse Complex

Factory 5: Production of Fire Trucks

Factory 6: Production of Crane Trucks and Tank Trucks

Factory 7: Production of Other Specialized Vehicles

Registration Station: Vehicle Inspection & Certification Facility

Hiep Hoa Special-Purpose Automobile Factory is the largest specialized vehicle manufacturing complex in Vietnam and a leading name in the ASEAN region.

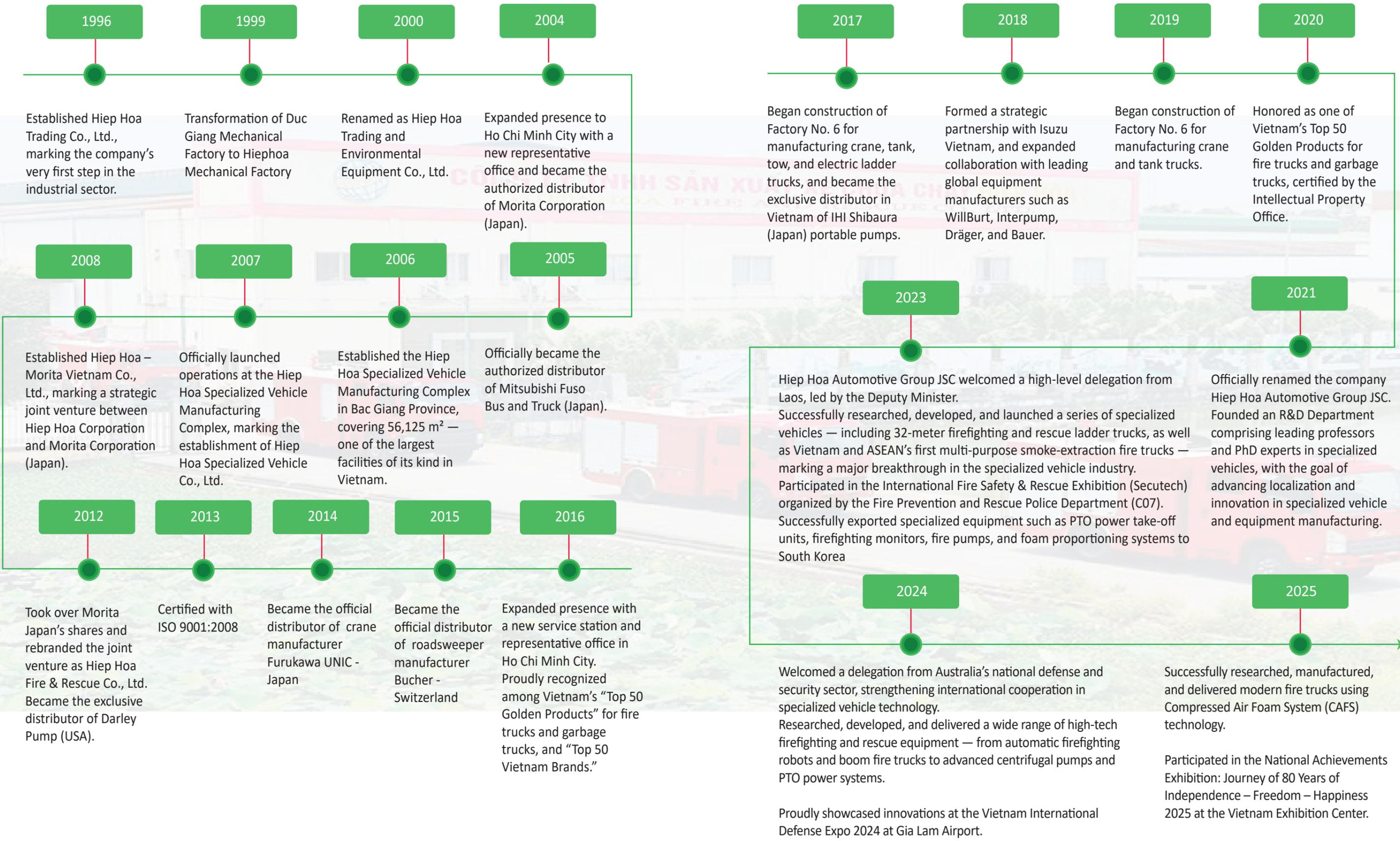
Equipped with modern, well-structured workshops, the factory produces a wide range of vehicles for the Police, Army, and National Defense–Security forces, including fire trucks, aerial ladder trucks, rescue vehicles, troop carriers, and prisoner transport vehicles.

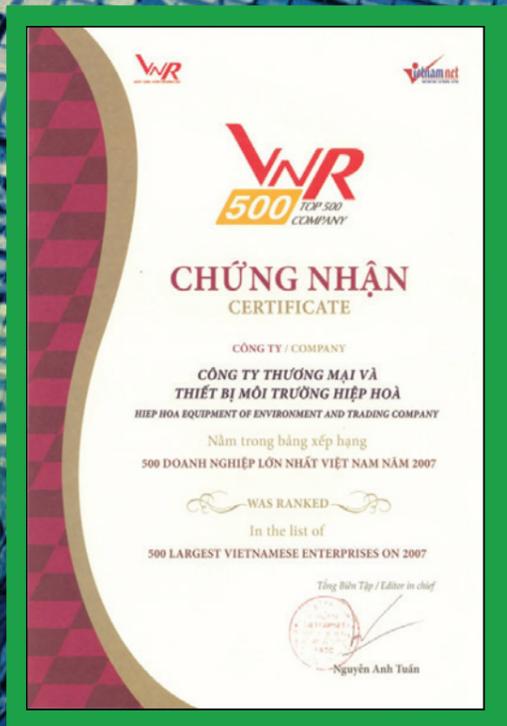
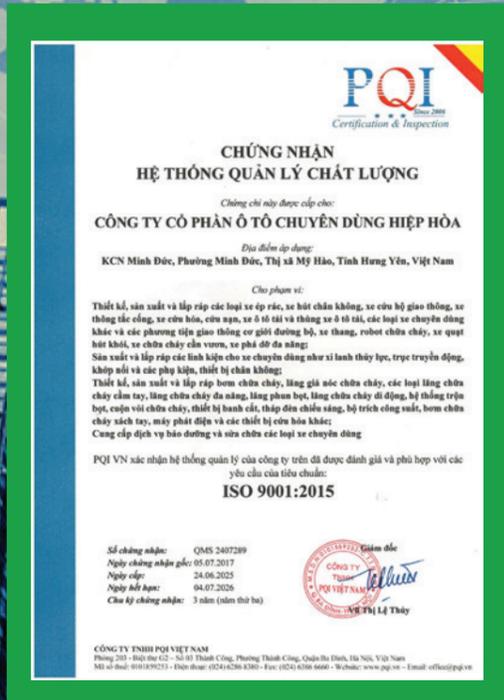
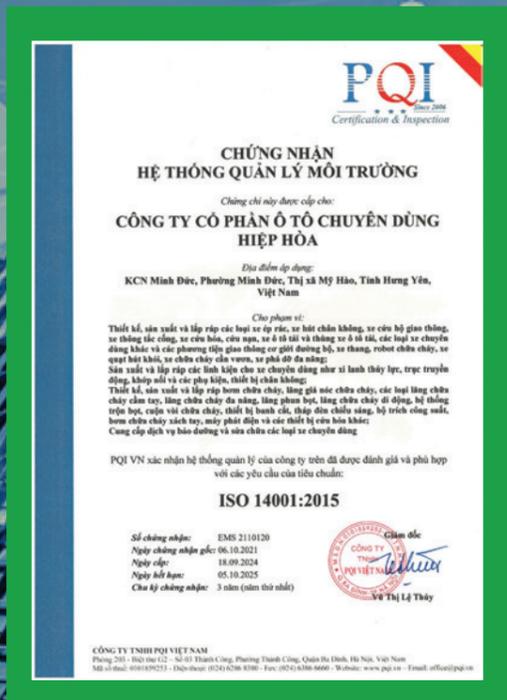
Hiep Hoa also designs and supplies specialized equipment such as fire pumps, PTO fire pumps, and firefighting monitors — meeting the most rigorous quality standards.

The company provides comprehensive after-sales services, from maintenance and repair to spare parts supply and technical support, ensuring safe, efficient, and long-lasting product performance.



HISTORY





“Golden Brand” Award – Voted by the Vietnam Environment Association (VATA).

Certificate of Honor – Awarded by the Intellectual Property Registry for innovation in specialized vehicle design.

ISO Certification – Accredited for excellence in quality management systems.

Top 50 Leading Brands in Vietnam – Recognized for outstanding performance and brand reputation.

Recognized among Vietnam’s Top 50 Golden Products for outstanding innovations in Fire Trucks and Trash Compactor Trucks.



PRODUCTION CAPABILITY

HUMAN RESOURCES

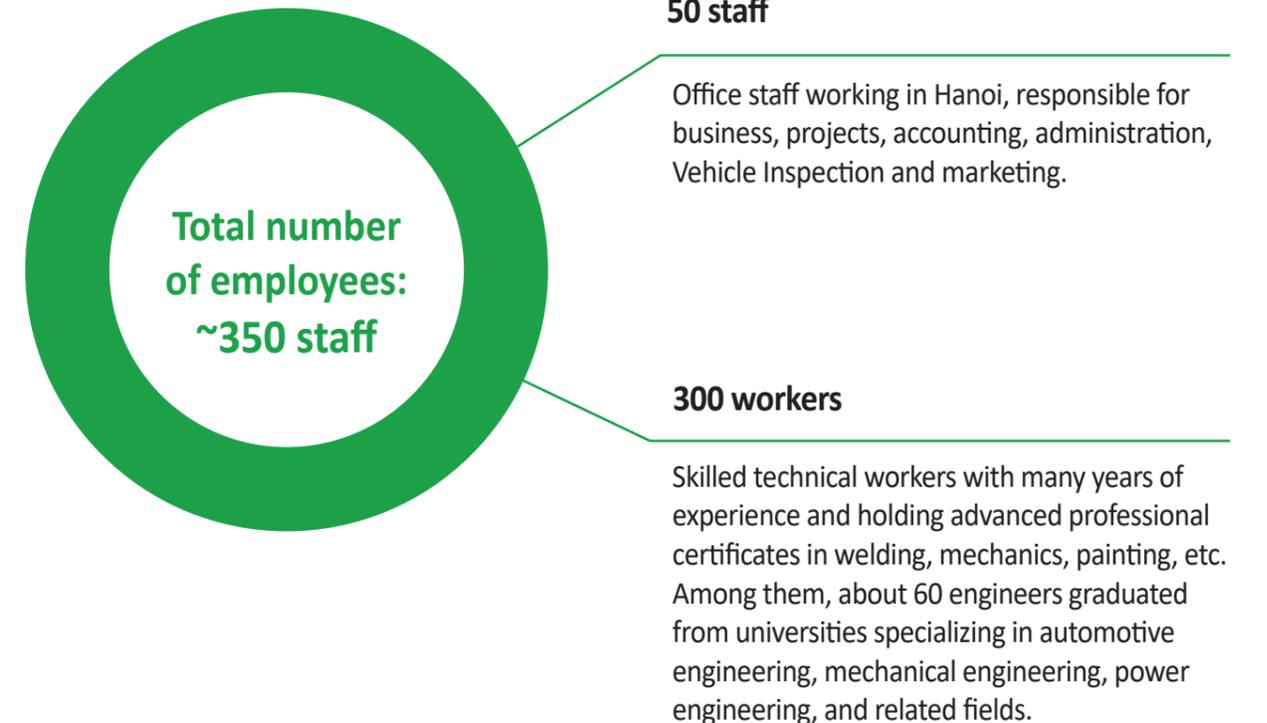
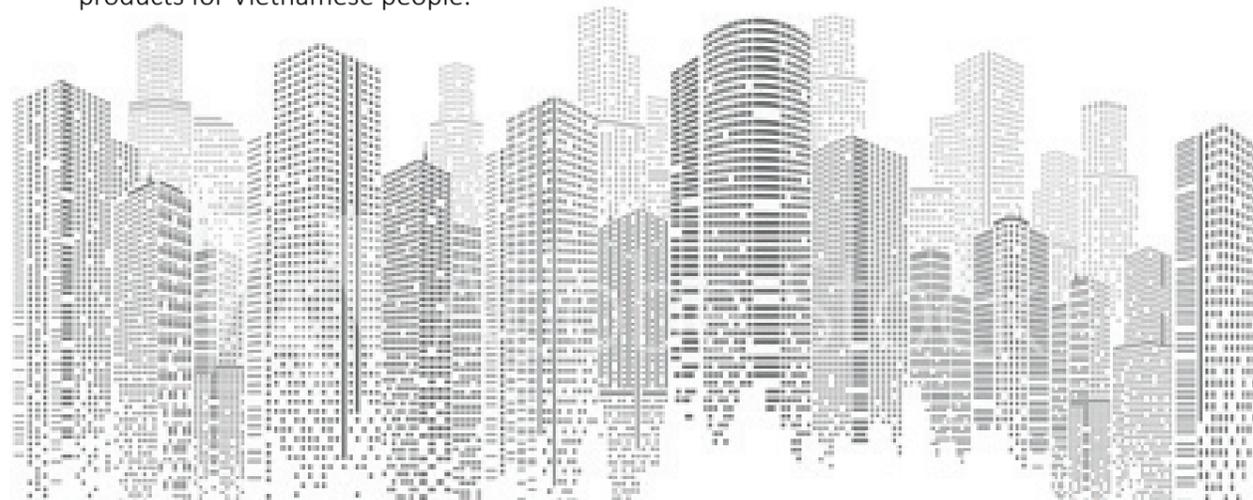
In addition to continuous investment in modern equipment and technology, Hiep Hoa places great emphasis on developing high-quality human resources. The company takes pride in its strong recruitment and remuneration policies, a friendly and collaborative working environment, and clear opportunities for career growth and long-term stability.

Hiep Hoa's management and professional teams are well-trained, highly qualified, and equipped with solid expertise and leadership capability. Its technical workforce consists of professionally trained, highly skilled engineers and workers who have accumulated extensive practical experience through major projects. Together, they have mastered advanced technologies and modern production techniques, ensuring excellence in every product Hiep Hoa delivers.



EQUIPMENT AND TECHNOLOGIES

Guided by long-term strategic orientations in both production and business, and aligned with the nation's development trends, Hiep Hoa Automotive Group JSC has consistently invested in state-of-the-art manufacturing equipment and advanced technologies. These efforts have strengthened the company's capability to supply high-quality specialized vehicles for local enterprises, ministries, and government agencies — all in pursuit of the mission: "Vietnamese products for Vietnamese people."



TECHNOLOGY & EQUIPMENT CAPABILITY

No.	Equipment Name	Main Function	Notes / Technology
A MECHANICAL PROCESSING EQUIPMENT			
1	Welding machine	Welding of steel structures, frames, mechanical parts	Arc/MIG/MAG welding, stick welding
2	TIG welding machine	Precision welding of stainless steel, aluminum, copper	TIG (Tungsten Inert Gas) welding
3	Plasma cutting machine	Cutting stainless steel, aluminum, alloy steel	Plasma cutting technology
4	CNC Laser cutting machine	Precision cutting of steel, stainless steel, aluminum	Fiber/CO ₂ laser, automatic
5	CNC sheet bending machine	Bending and shaping sheet metal at angles	CNC precision control
6	CNC punching machine	High-speed punching of steel/sheet metal	Round, square, oval shapes
7	CNC pipe bending machine	Hydraulic bending of pipes, elbows	Multi-angle, high accuracy
8	CNC lathe & milling machine	Machining precision parts: round, gears, bushings, bearings	Micrometer-level accuracy
9	Automatic welding robot	Welding frames, chassis, beams	ABB / KUKA / Yaskawa
10	Seal cylinder disassembly tool	Disassembly/assembly of hydraulic cylinders	CNC, Peek kits
11	Hydraulic crimping machine	High-pressure hydraulic hose crimping	3AT/4AT hydraulic press
12	PVC coating equipment	Moisture-proof coating after machining	Anti-moisture PVC coating
13	CMM measuring machine	Precision measurement of mechanical parts	CMM 3D coordinate measuring machine
14	3D laser scanner	3D scanning of parts, assembly accuracy checking	Laser scanning, OSHA/EN/CSA standards

No.	Equipment Name	Main Function	Notes / Technology
B AUTOMOBILE ASSEMBLY EQUIPMENT			
1	4-post hydraulic lift	Lifting trucks, special vehicles	Hydraulic, 4-post, electric control
2	Overhead crane	Lifting, assembling engines and chassis	Hydraulic crane
3	Truck tire changer	Tire disassembly/assembly for trucks	Hydraulic system
4	Wheel aligner & balancer	Truck wheel alignment and balancing	Electronic sensors
5	Brake lathe	Machining brake discs and drums	Brake lathe machine
6	High-pressure washer	Washing vehicles, chassis, engines	High-pressure pump
7	Vacuum cleaner	Interior cleaning	Industrial vacuum
8	Engine/gearbox disassembly tool	Maintenance, repair of engines and gearboxes	Specialized tool set
9	Electrical/electronic diagnostic equipment	Testing and repairing electrical systems	Multimeters, test kits
10	Hydraulic test bench	Testing hydraulic pumps and valves	With sensors, pressure gauges
11	Rescue tool kit	Emergency rescue and repair	Multi-purpose tools
12	Multi-function diagnostic tool	Code reading/erasing, electrical testing	OBD, CAN bus, J1939, RS232
13	Vibration analysis system	Engine condition monitoring	Acceleration sensors, FFT
14	NDT inspection system	Checking defects in frames, tanks	Ultrasonic NDT
15	Leak detector	Detecting hydraulic/pneumatic leaks	Sensors
16	Oil suction pump	Oil suction from vehicles	Vacuum pump
17	Brake/acceleration tester	Checking brakes, speed, side slip, balance	Force and balance sensors
18	Engine dynamometer	Testing engine performance	Dyno test, torque sensors



TECHNOLOGY & EQUIPMENT CAPABILITY

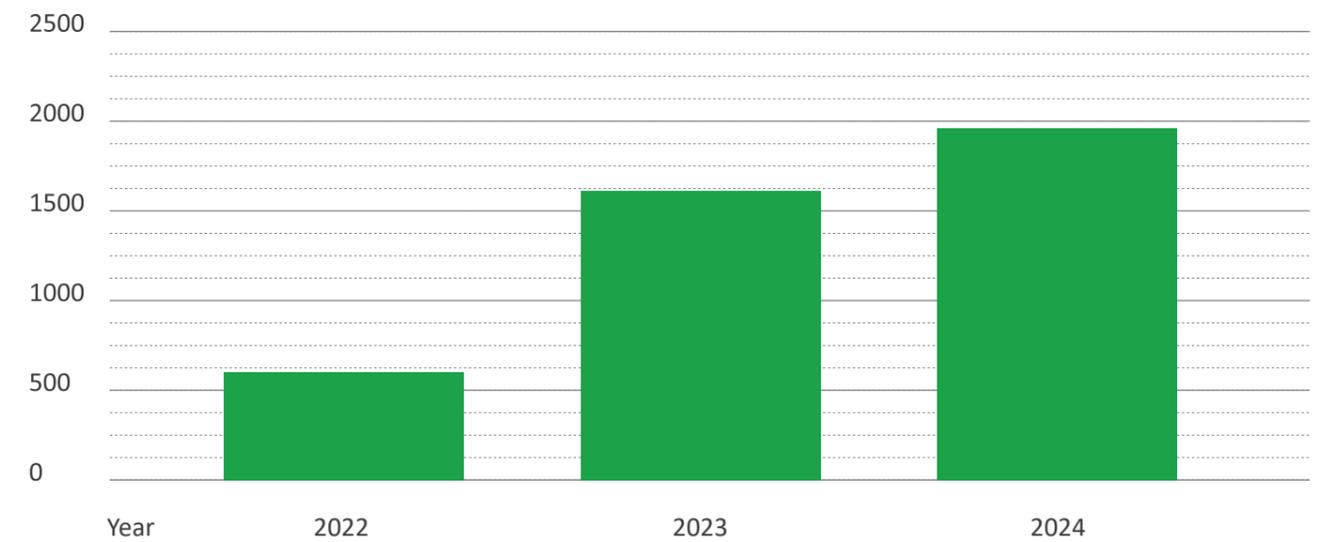
No.	Equipment Name	Main Function	Notes / Technology
B	AUTOMOBILE ASSEMBLY EQUIPMENT		
19	Automatic fire extinguisher inspection system	Check operation of fire protection system	Fire sensors, testing system
20	Technical inspection camera	Inspect engine components and tight spaces	Borescope, endoscopic camera
21	Battery and high-voltage power system tester	Measure voltage, current, battery life	Voltage tester, load tester
22	Automatic air-conditioning service station	Maintenance and recharging of vehicle AC gas	Automatic AC service station
23	CAN/PLC system tester	Check vehicle control signal systems	PLC, CAN bus tester
24	Vehicle power supply unit	Provide testing power supply for vehicles	DC/AC power source
25	Hydraulic pressure tester and calibrator	Test and calibrate hydraulic pumps	Digital sensors, precision gauges
26	Drivetrain balancing machine	Balance driveline shafts	Balancing machine, sensors
27	Quick connection hydraulic pressure tester	Test pressure and leakage in hydraulic systems	Gauge up to 700 bar, quick connection
28	Pressure tank charging system	Test and charge pressure tanks	Pressure charging device, gauge
29	Hydraulic durability tester	Test hydraulic system durability	Pressure test, SS316
30	Hydraulic oil filter and replacement unit	Filter and measure oil cleanliness	ISO 4406, NAS 1638 standards

FINANCIAL CAPABILITY

Year	2022	2023	2024
Total Assets	1,003,116,582,690	1,011,104,384,483	1,448,857,602,340
Net Revenue from Sales and Services	610,526,855,629	1,642,517,975,425	1,924,123,005,178

REVENUE GROWTH CHART FOR 2022–2024

Billion VND



GLOBAL PARTNERSHIPS

Since its establishment in 2000, the Company has focused on importing specialized equipment from globally renowned brands and manufacturing high-quality special-purpose vehicles domestically.

+25 years of experience

For over 25 years, Hiep Hoa has continuously expanded international cooperation, adopted advanced technologies, and made strong investments in research and production to affirm its leading position in Vietnam's special-purpose vehicle industry.

We are proud to be the official distributor and strategic partner of many world-renowned brands in the fields of special-purpose vehicles and firefighting & rescue equipment, including:



Strategic partner for the production and supply of trucks, cabin chassis, passenger vehicles, and pickup trucks



UNIC cranes



Japan's leading portable fire pump manufacturer



Fire pumps and other specialized firefighting equipment



Firefighting clothing, gloves, boots & helmets



Telescopic light masts, lighting poles for firefighting and rescue vehicles, beacons, and sirens



Hydraulic rescue tools



Firefighting equipment & multifunctional nozzles



World-leading hydraulic pumps & equipment



Personal safety and protection equipment



Air compressors



Lighting systems



To affirm long-term production capacity, the Company has invested 70% of its capital in building the Hiep Hoa Special-Purpose Vehicle Factory located in Minh Duc Industrial Park, Thuong Hong Ward, Hung Yen Province

with a total area of

»» 56,125 m²

The factory is equipped with modern facilities, advanced machinery lines, and high technology, ensuring exceptional precision.

Building on this technological foundation, we have continuously researched, developed, and are now fully capable of supplying the market with a wide range of modern special-purpose vehicles tailored to the needs of various industries.



1. 32m and 56m Aerial Ladder Fire Trucks



2. Ultra-High-Pressure Compressed Air Foam System Re Truck (Skycafs)



3. Multi-Purpose Smoke Exhaust Fire Truck



4. 16.5m Hydraulic Aerial Platform Fire Truck



5. Aerial Platform Fire Truck with Demolition Equipment



6. Foam Chemical Fire Truck



7. Firefighting Robot



8. Firefighting vehicle with molecular encapsulation technology



Representative image



Representative image

9. Urban Fire Truck (4x2)



Representative image



Representative image

10. Mini Fire Truck



11. Water Tanker Fire Truck



12. Mobile pumper truck



15. Rescue Truck



16. Chemical Hazard Rescue and Decontamination Truck



Representative image

13. Fire Equipment Transport Truck



Representative image



Representative image

17. Compressed Air Foam System Fire Truck (CAFS Fire Truck)



14. All-terrain Fire Truck



18. 4,000L Water + 400L Foam Fire Truck (Single Cabin)



19. Fire Pump



20. Suction Hose



25. Priming Pump



26. Handline Nozzle



21. Water Divider (Three-Way Valve)



22. Suction Strainer



27. Fixed Fire Monitor



28. Power Take-Off Unit (PTO)



23. Fire Hose



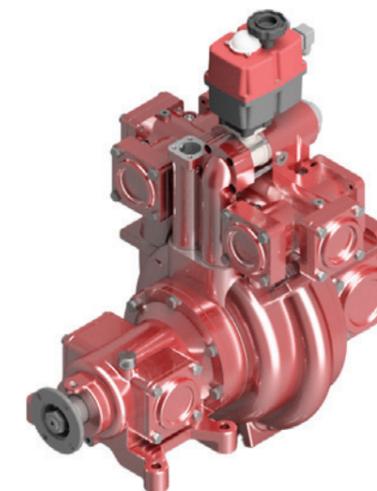
24. Foam Nozzle



29. Two-Stage Fire Pump



30. CAFS Pump



SPECIALIZED VEHICLES FOR POLICE, MILITARY, AND NATIONAL SECURITY FORCES

1. Troop Transport Truck



2. Truck-mounted Crane



3. Tow Truck with Hydraulic Lift Platform



4. Rescue Tow Truck



5. Automatic Barbed Wire Dispenser Truck



6. Hostage Rescue Ladder Truck



Representative image

7. Prisoner Transport Vehicle



8. Mobile Field Kitchen Truck



9. Riot Control Water Cannon Truck



10. Riot Control Barrier Truck



1. Garbage Compactor Truck



2. Street Washing Truck



3. Vacuum Sludge Suction Truck



4. Hooklift Garbage Truck



5. Mini Urban Garbage Truck



6. Sewer Jetting and Unclogging Truck



7. Sewer Sludge Suction Truck



8. Landfill Compactor



9. Road Sweeper Truck



10. Waste Tanker Truck



11. Environmental Equipment: Waste Containers and Sludge Tanks



CUSTOMERS AND OUTSTANDING PROJECTS



Hanoi Urenco



Ho Chi Minh Urenco



General Department of Logistics and Engineering, Ministry of Public Security



Department of Fire and Rescue Police, Ministry of Public Security (MPS)



Da Nang Urenco



Nghi Son Refinery and Petrochemical LLC



Command of Mobile Police, Ministry of Public Security



Department of Traffic Police, Ministry of Public Security



Vietnam Expressway Corporation



Northern Electric Equipment JSC



Viettel Group (Military Industry and Telecoms Group)



Binh Duong Provincial Police

